



**NATIONAL
ASSOCIATION OF
REALTORS®**



**STROUD
& ASSOCIATES**
REAL ESTATE PROFESSIONALS



ALL ABOUT BUYER AGREEMENTS

New Home-Buying Rules You Need to Know

WHAT'S CHANGED?

In August of 2024, new regulations went into effect which created an additional step in the home buying process. These changes were made by the National Association of Realtors (NAR) in response to a major legal settlement and to address longstanding concerns about transparency, fairness, and competition in real estate transactions. Before you can tour a home, you must have a signed buyer agreement with your real estate agent.

WHAT'S A BUYER AGREEMENT?

A buyer's agreement is a simple document that:

- ▶ Outlines how your agent will help you
- ▶ Clarifies any costs upfront (if any!)
- ▶ Ensures you get dedicated, professional support

WHY THIS HELPS YOU!

- ▶ Transparency - You will know exactly what to expect from your agent
- ▶ Confidence - No surprise fees or billing confusion
- ▶ Personalized Service - Your agent works for YOUR success

WHAT SHOULD YOU ASK YOUR AGENT?

- ▶ What services do you provide?
- ▶ How do you get paid?
- ▶ Are there any upfront costs?

**SCAN TO
READ MORE
FROM NAR**



www.nar.realtor

QUESTIONS?

816-232-4111

Our agents are happy to help